



121 Hindman Lane
At Route 68,
Butler, PA 16001

Office: 724-482-0144
Fax: 724-482-1769

www.CustomMarbleGranite.com
Jean@CustomMarbleGranite.com

The Truth About The \$39.00 Granite Advertisements

We have all seen the ads showing \$39.00 granite and I am sure you probably wonder why these shops are less money, I am going to tell you:

1. Advertised \$39.00 per square foot is not an installed price, there are other fees on top of the \$39.00 that will bring the square footage price up \$20.00 or more. Some, but not all of the potential fees are templating, undermount sink cutout, undermount sink rodding (if even available but very important), sink hole polishing, faucets holes, cooktop cutout, rodding for the cooktop, edge polishing, backsplash, edge upgrades, handling, sealing, delivery, installation.. plus other additional options...
2. The low starting price is only on a select few unpopular colors, most times these colors aren't generally available from local suppliers, are outdated and aren't considered acceptable for residential use. If you want a better stone or nicer color, the price per square foot can increase significantly.
3. Many of the lowest square footage prices are not for standard granite thickness. The lower prices are for a thinner granite with a glued on thicker front. These are premade in China and shipped over for sale in predetermined 72" and 96" lengths. This will affect the placement and number of seams in your kitchen.
4. You do NOT have the option to hand select your stone. Your choice is from small samples that may or may not represent the color and pattern of the current available slabs.
5. You do NOT have the option to lay your templates on your slabs to capture the parts of the stone you like and avoid the parts you don't. Again, you do not get to see the actual granite for your project until it is installed in your home.
6. The "free sink" should be free, it is a 20 gauge (very thin) stainless steel sink offered all over the internet for \$79.00. This is not a good choice for an undermounted sink.
7. Craftsmanship – When you use a high production/low cost facility, quality control is not their number one priority, when you work with a family owned hand fabrication shop, quality control is their number one priority.

Remember the sweet taste of good a deal fades fast with the sour taste of poor quality & service.

Custom Marble & Granite

We are a family owned and operated hand fabrication shop for natural stone. Every project we do gets our full attention, our finest craftsmanship and the best stone. We encourage every client to hand select their stone to make sure they are getting their desired look and design for their project & taste. My husband and I, along with our conscientious and talented team of craftsman, work hard to make sure you are **a satisfied customer** because we believe that you, **as our happy customer**, is our best advertisement.

We invite to visit our showroom, indoor slab gallery and fabrication shop where you will see a large selection of available slabs, kitchens being hand crafted and a showroom with showcasing our work.

Your One Stop Natural Stone Shoppe